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Prices and Quantities in Services

Measurement of Volume and Price Changes for Commercial Services: further developments.

The possibilities offered by Eurostat's Methodological Manual for Service Statistics:
"Distributive Trade" Chapter

by Jean Albert

#### 1. Introduction

This paper intends to show the extent to which the chapter on distributive trade in Eurostat's Methodogical Manual for services statistics leads to the establishment of volume and price indexes for commercial services. It should be considered as a complement to the previous report prepared for the 6th session of the VOORBURG group: "Statistical requirements for assessing volume and price changes for commercial services" (Jean ALBERT, October 1991, Helsinki).

Since last year, the chapter on distributive trade has been used for elaborating a draft Regulation1 on Community surveys in the field of statistics on distributive trade (1). This Regulation should soon come into force in the twelve Member States of the Community and the six EFTA countries.

A list of the statistical characteristics (variables) to be collected through a harmonised procedure is provided in its annex. The Regulation concerns the enterprises (and sometimes the local units) involved in commercial activities, as defined in the Statistical Classification of Economic Activities in the European Community (NACE, Revision 1).

It intends to obtain statistical data that should be as homogeneous and comparable as possible throughout the European Economic Area comprising the Community and EFTA countries.

Therefore, it is worth testing Methodological Manual and the possibility to accurately deflate the production, and thus the value added by the distributive trade sector. This value added accounts for 13% of the Gross Domestic Product (GDP) of the European Community.

This paper is divided into three parts:

First, the principal definitions and the main conclusions of the previous report will be summarised.

Next comes a short description of the measures proposed by the Methodological Manual and in the draft Regulation, which was inspired by it.

Lastly, the theoretical requirements are compared with the proposals in the Manual. The field of investigation of this report will be limited to retail trade, which is easier to analyse from a statistical point of view than wholesale trade.

This Regulation will have to be adopted by the Council of Ministers of the twelve countries forming the European Community. A regulation is a legal act immediatly binding all Member States. The treaty establishing the European Economic Area (EEA) extends its validity to the seven EFTA countries (Austria, Swistzerland, Linchtenstein, Iceland, Norway, Sweden, Finland). The draft regulation currently under discussion foresees, apart from pretical dispositions, also provisions on representativity, statistical quality and adaptation possibilities towards future needs via a Committee of Member States, chaired by Eurostat, who can decide on those adaptations within the framework laid down by the regulation itself. The regulation lays down a common core binding for all Member States. It does not prevent any country to go beyond its provisions either in terms of variables asked or detail of breakdown.

## 2. Reminder of previous definitions and principal conclusions

The output of trade activity is a service by which an enterprise makes available to users goods purchased and resold without any significant further processing. The value of the service rendered is remunerated by the gross margin, which is defined as the difference between the sales value and the purchase value of goods. In a free-market economy, the gross margin value increasingly corresponds to the value of the service provided by the enterprise, mainly because of intense competition between firms. For a sector such as textiles and apparel retailing, the gross margin of all the firms involved in this activity is equivalent to the production of commercial services in this sector. As for any other service, the changes in the value of gross margin for two successive years can be related to price or volume variations. This is exactly what should be analysed and, if possible, measured.

The two papers presented last year by F. AMAND and J. ALBERT (VOORBURG, 6th session, 1991, Helsinki) defined the price index for a commercial service (d.P) as the product of price variations of the goods sold (d.p) multiplied by the variations in the gross margin rate (d.r) for a given form of sale, a product or even a range of products (see Appendix 1).

As a matter of fact, the margin rate (relative margin) is defined as the gross margin divided by the sales value. From a period t to a period t+1, this rate can be used as an indicator for the variation of the relative price of the commercial service, related to the price of sold goods, if it is assumed that, in the short term and for a given category of goods and form of sale, the change in volume of the commercial service is equivalent to that in turnover at constant prices. This hypothesis is only valid for a firm or a group of firms that have not undergone any considerable changes in their form of sale or product range.

As described in the previous report, there are two conditions for obtaining an accurate price-volume rate. They are:

- a classification system to distinguish between different forms of sale corresponding to a specific commercial service;
- the existence of a statistical observation system for monitoring quantitative variables needed to calculate volumes and prices of commercial services. These variables are:
- a) turnover from purely commercial operations;
- b) value of purchases;
- c) change in stock of goods for resale;
- d) turnover by categories of goods;
- e) retail prices.

The variables a, b and c are used to calculate gross margins and the variables d and e to calculate price indexes for a given form of sale. The changes in the sales value are divided by the price indexes to determine the changes in the volume of activity (turnover at constant prices).

The relationship between the gross margin variation (d.M) and the variation of the volume of the activity (d.vo) determines the price of a commercial service. This price is not an observed price but an implicit price.

However, another method exists to directly observe the changes in the price of a commercial service. As mentioned, for a given category of goods and form of sale, the price index of the commercial service (d.P) is the product of price variations of the goods sold (d.p) multiplied by the variations in the gross margin rate (d.r):

$$d.P = d.p \times d.r$$

The calculation of this price index allows to calculate a volume index of the output of the commercial service: (d.M/d.P = d.m), d.m being the change in the volume of d.M, which is itself the equivalent of the production or output of the commercial service, as already mentioned.

This way, the problem can be solved theoretically, on the basis of rather strong hypotheses relating to the short term stability of the commercial service for a given form of sale. It remains to be seen if statistical requirements can be met.

## 3. What does the "Distributive trade" chapter and the draft Regulation offer?

Three fundamentals determine the accurate assessment of price-volume changes for a commercial service: a clear definition of the statistical units to be surveyed, a harmonised classification system and a selected set of variables.

#### a) Statistical Units

Two units have been retained: the enterprise and the local unit. In retailing, the local unit corresponds most closely to the form of sale. But, when conducting a sample survey, the local unit can generally not provide the necessary data, for lack of a complete accounting system. Therefore, the emphasis will lie on the enterprise as a statistical unit.

The draft Regulation stipulates that enterprises be surveyed with a periodicity of one year or more and asked to produce the necessary variables to monitor changes in gross margin (see Appendix 2: draft annex to the Regulation on statistics on distributive trade).

#### b) Classification system

The "NACE Revision 1" classification was adopted by a Council Regulation (No 3037/90) on 9 October 1990 and is currently being introduced in all the EC Member States. The new NACE is derived from the ISIC classification and is compatible with it. Eurostat's Methodological Manual and the draft Regulation are based on this classification, which is expected to enhance statistical comparability across the European Economic Area (see Appendix 3: extract from the NACE Rev.1 for the Division 52 "Retail trade, etc."

#### c) Variables

Appendix 2 contains the list of variables to be collected by the National Statistical Offices (NSO) in all the Member States according to the draft Regulation. Two breakdowns of the turnover are proposed, by kind of activity and by kind of goods sold. The first one will only be asked from the enterprises (variable A 1.1.), the second one from the enterprises and the local units (variables A 2.5.3. and A 3.3.2). The list also includes several items on forms of sale (A 2.2.2. to A 2.2.6.) to be collected pluriannually. The aim of these items is to obtain a detailed breakdown of the number of enterprises by sales area for store retailing and type of retailing for non store sales (e.g. mail-order and itinerant trade).

# 4. <u>Do the Manual and the draft Regulation allow a thorough measurement of price-volume changes?</u>

The answer to this question again lies in the examination of the three mainstays of a statistical observation system.

#### a) Statistical units

The enterprise was selected as the main statistical unit. However, it presents a major disadvantage: it is not a "pure" unit as to the kind of activity and the form of sale. For instance, a commercial firm may operate grocery superstores and at the same time department and convenience stores. It may also offer non commercial services such as catering, tourism and leisure, credit facilities. The annex of the draft Regulation includes an analysis of turnover by kind of activity, for enterprises with five and more persons employed. There is also a set of questions on the forms of sale for all enterprises including smaller ones. This way, selections of units become possible according to more or less complex activity characteristics.

#### b) Classification system

The NACE Rev. 1 classification system is not entirely suited to observe forms of sale and to describe a specific commercial service. This lack of precision is obvious in the case of non specialised trade activities.

However, a set of questions on forms of sale are presented in the annex to the draft Regulation (A 2.2.); the variables will be collected on a pluriannual basis and from all enterprises. Furthermore, survey results can be obtained by size of enterprise (number of persons employed and turnover). A cross-analysis of these characteristics will eventually lead to sub-groups of firms defined by forms of sale that are not explicitly mentioned in the NACE Rev.1. In this context, it would be interesting for national statisticians to take into account country-specific features in order to gradually improve this analysis by form of sale. At Community level, results can certainly benefit from such an approach.

#### c) Variables

It can be said that all the variables required for the assessment of price and volume changes are covered by Eurostat's statistical programme. But some difficulties still arise from periodicity (certain important data will only be collected on a pluriannual basis) or field limitations (some variables only cover enterprises with five or more employees).

The breakdown of turnover by kind of goods is a major feature of the annex to the draft Regulation (A 2.5.3.). The list of goods is derived from the Classification of Products by Activity (CPA), which is an adaptation of the CPC. Eurostat recently carried out a pilot survey on the forms of sale in large-scale food and non-food retailing. This showed that, in almost all countries, local units were able to reply satisfactorily in conformity with the proposed breakdown by product. The French experience over the last twenty years is also satisfactory even in the case of small enterprises. The shares of sales by product category make possible the weighting of price indexes in the different sub-sectors corresponding to a form of sale, by using the elementary price indexes which form the basis of the general retail price index which is compiled in all countries.

#### 5. Conclusion

This brief overview of Eurostat's programme reflected in the Methodological Manual ("Distributive trade" chapter) and the draft Regulation derived from it leads to similar and positive conclusions as the paper presented last year.

- A) A realistic measurement of volume and price changes is possible for the analysis of retail output variations.
- B) The Regulation, which is based on the Manual, will lead to a harmonized collection of the necessary data for such an analysis throughout the European Economic Area.
- C) However, the statistical data supplied by the surveys defined in the Regulation require substantial compilation and elaboration efforts. As clearly expressed in the Methodological Manual, calculation and estimation procedures in keeping with National Accounts will probably be necessary.
- In any case, Eurostat expects results to be extremely useful. The envisaged efforts will certainly contribute to enhance the information and knowledge base about developments in this important economic sector.

#### APPENDIX 1

Definition of the price index for a commercial service

If:

r is the mark-up rate

T the tumover for 2 successive years  $|t| \pm 0$  and  $|t| \pm 1$ 

 $\Delta$  p is the change in the sales price

and  $\Delta$  vo the change in the furniover at constant prices or by volume

If, moreover, it is assumed that, in the short term, and for a given category of goods and form of sale, the change in the volume of the commercial service is equivalent to that in the turnover at constant prices ( $\Lambda$  vo),

then:

$$\frac{\mathbf{T_1}}{\mathbf{T_0}} = \Delta \mathbf{p} \cdot \Delta \mathbf{vo}$$

$$\frac{\text{Gross margin 1}}{\text{Gross margin 0}} = \frac{\mathbf{r_1} \mathbf{T_1}}{\mathbf{r_0} \mathbf{T_0}} = \left[ \left( \frac{\mathbf{r_1}}{\mathbf{r_0}} \right) \cdot \Lambda \mathbf{p} \right] \cdot \Lambda \mathbf{v_0}$$

$$[(--) \cdot \Delta p]$$
 is the price index of the commercial service (P) if  $\Delta$  vo is its volume index

Adapted from Le commerce en 1987: Rapport de la Commission des comptes commerciaux de la Nation. 1988. Les collections de l'INSEE, série C. No. 152: page 61, note 7.

## Appendix 2

# Annex to the regulation on community surveys in the field of distributive trade

# LIST OF CHARACTERISTICS

# Version of 28/7/1992

A	CHARACTERISTICS OBSERVED AT THE STATISTICAL UNITS   Second			
Al	Characteristics of annual periodicity and related to enterprises	-		
A1.t	Accounting data			
A1.1.1	Total turnover (excl. VAT)			
	(industrial and agricultural production and crafts)  Sales of goods purchased by the enterprise  bl: wholesale sales (resales to other traders or professional users)  b2: retail sales (resales to consumers)  Commissions received (from services rendered to third parties)			
A1.1.2 a:	Purchases of goods and services of which: purchases of goods and services intended for resale			
A11.3 a:	Stocks at beginning of the accounting period of which: stocks of goods intended for resale			
<b>A1.1.</b> 4 a:	Stocks at end of the accounting period of which: stocks of goods intended for resale			
A1.1.5 a: b:	Total labour costs  of which: gross wages and salaries  compulsory social security contributions			
A1.1.6 a: b: c: d: e:	Value of tangible investments  purchases of bare land  purchases of existing buildings and structures  construction, building conversions  purchases of transport material  purchases of installation and equipment	* * *		

<sup>&</sup>lt;sup>1</sup> In principal, the variables cover the entire field, with the exception of those marked with an aserisks (\*) which refer only to units employing five or more persons employed

A1.1.7 A1.1.8 A1.1.9 A1.1.10	Value of goods acquired through leasing Disposals of fixed assets Duties and taxes related to production other than VAT Operating subsidies	Scope
A1.2	Data on Imports and Exports	
A1.2.1	Imports	*:
Whol	esale trade and trade and repair of motor vehicles	
A1.2.2	Exports	*
Λ1.3	Data on employment in enterprises on 30/09	•
A1.3.1 a: b:	Number of wage and salary earners of which: number of wage and salary earners employed on part-time basis of which: number of female wage and salary earners	
A1.3.2	Number of non-remuncrated persons employed	:
A2 A2.1	Characteristics of multi-annual periodicity and related to enterprises	
	Structural characteristics of enterprises	
R2.1,1	Legal status sole proprietorships trading partnerships limited partnerships limited liability companies enterprises with share capital cooperative societies enterprises with other forms of legal constitution	
A2.1.2	Date of business start-ups more than 10 years ago 5 to 10 years ago 2 to 4 years ago during the previous year	
Λ2.1.3 a:	Number of local units of which: local sales units	

A2.2	Miscellaneous information on forms of trading by enterprises	Scope
Whole	rsale trade	
A2.2.1	Presence of wholesale self-services (Cash-and-Carry)	
A2.2.1.1	number of outlets engaged in this form of trading	
Retai	trade	
A2.2.2 A2.2.2.1 a: b: c: d: e: f: g: A2.2.3 A2.2.3.1 A2.2.4 A2.2.5 A2.2.6	Number of enterprises engaged in trading through retail stores  number of stors engaged in this form of trading by total exploited floor space:  less than 120 m² 120 to less than 400 m² 400 to less than 1000 m² 1500 to less than 1500 m² 1500 to less than 2500 m² 2500 to less than 5000 m² more than 5000 m² on fixed market stands and/or stalls total number of stands and/or stalls itinerant form of trading mail order or sales at a distance other forms of retail trade	
A2.3	Miscellaneous information on Trading Links	
Trad	e and repair of motor vehicles	
A2.3.1 A2.3.2 A2.3.3 A2.3.4	concessionnaire (or license-holder) Trademark agencies Subsidiaries of national producers and importers Others	
Who	lesale trade	
A2.3:5 A2.3.6 A2.3.7 A2.3.8	Affiliation with a wholesale buying group share of purchases made through this wholesale buying groups Affiliation with a voluntary chain of wholesalers and affiliated retailers share of wholesale purchases made to affiliated retailers	*

Re	Retail trade	
A2.3.9	belonging to a retail buying group:	
a:	of which: cooperative group	
A2,3,10	belonging to a voluntary chain of wholesale traders and affiliated retail traders	
A2.3.11	belonging to a franchising chain	
A2.3.12	affiliated by a licensing agreement	
A2.3.13	forming a consumers cooperative	
A2.3.14	forming a business cooperative, staft discount store or business administration group	
A2.4	Miscellaneous information on types of supplier and types of customer	
$W_{\ell}$	holesale trading	
A2.4.1	breakdown of sales according to customer type (in percentages)	*
at	sales to resale traders: wholesalers, buyers groups	
p:	sales to resale traders: retail traders	:
C;	sales to professional users:	
d:	sales made direct to consumers	
$R\epsilon$	tail trading	
A2.4.2	breakdown of purchases by type of supplier (in percentages)	*
a:	retail buying groups	
b:	voluntary chains of wholesalers and affiliated retailers	
c:	buying groups of large retail enterprises	
d:	buying services of large retail enterprises	
e:	wholesalers	1
f:	producers	]
A2.5	Data on the share of sales of goods broken down by product type (in value or in percentages)	*
Ti	ade and repair of motor vehicles	
	motor vehicles	
	parts and accessories for motor vehicles	
	motorcycles and accessories for motorcycles	
	automotive fuel	
i.i.	Oral and the Control of the Control	
**	holesale trade	
	grain, seeds and animal feedingstuffs	
	flowers and plants	!
	live animals	:
	untreated skins and leathers	
	unmanufactured tobacco	

fruit and vegetables
meat and meat products
milk products, eggs and edible oils and fats
beverages
tobacco
sugar, chocolate and sugar confectionery
coffee, tea, cocoa and spices
other food products, including seafood (fish, crustaceans, molluses)

textile articles
clothing articles
footwear and leather goods
clectrical household appliances and radio and television goods
glassware, varnish, paint and wallpaper
perfumes and cosmetic articles
pharmaceutical goods
other non-food consumer goods

solid, liquid and gas fuels and derived products metal and ores of construction plumbing and heating equipment and supplies chemical products other intermediate products wastes and rubbish

machine tools for working metal and wood construction machinery machinery and in sewing and knitting machines office machinery and equipment other machinery for use in industry, trade and navigation agricultural machinery and accessories and implements, including tractors

#### A2.5.3 Retail trade

fresh fruit and vegetables
meat and meat products
fish, crustaceans and molluses
bread, cakes, flour and sugar confectionery
beverages
tobacco products
dairy products, eggs, fats
other food products
frozen food
pharmaceutical goods
medical and orthopaedic goods
cosmetic and toilet articles

Scope

Scope materials and other textile articles clothing articles footwear and leather goods new furniture and lighting equipment electrical household appliances, radios and televisions hardware, paints and glassware books, newspapers and stationery other new non-food products automotive fuel other products for motor vehicles secondhand goods, antiques A2.6 Data on Imports and Exports A2.6.1Imports a: originating from EEC countries originating from EFTA countries b: originating from non-EEC/EFTA countries C: A2.6.2 Exports destinated to EEC countries a: b: destinated to EFTA countries. c: destinated to non-EEC/EFTA countries

A3	Charactaristic	s of multi-annual periodicity and related to local units	Scope
AS	CHATACHETSUC	sor mont-simual personetry and related to local diffes	
A3.1	Data on emplo	yment on 30/09	
A3.1.1	_	e and salary earners	
a:		part-time wage and salary carners	j
A3.1.2	Number of non	remunerated persons employed	
			1
A3.2	Data on the ty	pes of sales	! 
	2		j
Local sales units of the retail trade			
			!
A3.2.1	sales in stores		ı
A3.2.1.1		vice or partial sel-service	
A3.2.1.2		nal service exclusively	ļ ļ
A3.2.2		sales at a distance	<u> </u>
A3.2.3		et stands and/or stalls	
A3.2.4	itinerant form	of trading	1
A3.2.5	other forms		
A3.2.6	In case of sale	s in stores:	
	floor space		
A3.3	Data on turn	over	!   
Loca	il sales units of th	ne retail trade	
A3.3.1	Total turnove:	•	
A3.3.2	Analysis of turnover by type of activity and product (in value or in		
110.0.0	pourcentage)		
a:	of which:	Retail sales	
		For the retail sales, an analysis by products using the list of	
		codes A2.5.3 is requested	
b:	of which:	Wholesale sales ( resales to traders or other professional users)	
C:	of which:	Other activities (Renting of floor space, cafeterias, travel agencies, etc.)	

A4	<u>Characteristi</u>	cs of infra-annual periodicity and related to enterprises	Periodicity
A4.1	RETAIL TRA	ADE	
A4.1.1 A4.1.2	Value of turno Number of wa	over (at current prices) age and salary earners	monthly quarterly
	Requested fiel	ds and groupings of the NACE/Rev.1	
	52.11:	Retail sale in non-specialized stores with food, beverages or tobacco predominating	
	52.2:	Retail sale of food, beverages and tobacco in specialized stores	
	Sub-total:	Retail sales in stores with food predominating	
	52.12;	Other retail sale in non-specialized stores	
	52.41-42-43:	Retail sale of textiles, clothing, footwear and leather goods	
	52.44-45-46;	Retail sale of household appliances	
	52.47-48:	Other retail sale in specialized stores	
	Sub total:	Retail sales in stores or via mail order of predominantl non-food goods	
	52.61:	Retail sale via mail order houses	
	Total:	Retail sales in relation to the scope of relevant short-term indicators	
A4.2	TRADE ANI	REPAIR OF MOTOR VEHICLES	
A4.2.1 A4.2.2	Registration of Turnover in v	monthly quarterly	

B	CHARACTERISTICS CALCULATED BY THE NATIONAL STATISTICAL INSTITUTS	-
B1	Characteristics of annual periodicity and related to enterprises	
BL1	Number of enterprises	
B1.2	Number of persons employed	i
B1.3	Margin	
B1.4	Value added	
B4.5	Gross operating surplus	
B2	Characteristics of multi-annual periodicity and related to enterprises	ļ
B2.1	number of local units	
a:	of which: local sales units	
В3	Characteristics of multi-annual periodicity and related to enterprises	
B3.1	number of local units	:
B3.1.1 a:	of which: local sales units	
B3.2	number of persons employed	
В3.3	breakdown of the number of local sales units by the NUTS I	 
B4	Characteristics of infra-annual periodicity and related to enterprises	<u>'</u>
Reta	il trade	} 
B4.1	Turnover in volume (at current prices)	monthly
Trad	le and repair of motor vehicles	
<b>B4</b> .2	Turnover in volume (at current prices)	quarterly

# C SIZE-CLASSES FOR THE STATISTICAL UNITS

For the purpose of this regulation, the following size-classes will be used:

For the number of wage and salary earners:

0/1/2-4/5-9/10-19/20-49/50 99/100-249/250-499/500-999/1000-4999/5000 and higher.

For the number of persons employed:

1/2-4/5-9/10 19/20-49/50-99/100-249/250 499/500-999/1000-4999/5000 and higher.

For the turnover (excl. VAT) in ECU

(1) tresshold used in the fourth directive

# Appendix 3

24, 10, 90

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#### Classifications

#### NACE Rev. 1

Divisioa 	Group	Class	Description	ISIC Rev. Later
52	!	į	RELIAN TRADE, EXCEPT OF MOTOR VEHICLES AND MOTORCYCLES; REPAIR OF PERSONAL AND HOUS THOUS GOODS	
	52.1		Retail take in non-specialized stores	571
		52.11	Retail sale in non-specialized stores with food, beverages or tube to	
		52.12	predominating Other retail (ale in non-specialized stores)	5211
			Vinit Tetral sact of Edit specialized and Ca	37.17
	\$2.2	:	Retail sale of food, beverages and tobacco in specialized stores	572
	į	52.21	Retail sale of fruit and vegetables	5220 ×
		52.22	Retail sale of meat and meat products	5220 ×
		52.23	Retail sale of fish, crustaceans and molluses	5220 ×
	]	52.24	Retail sale of bread, cakes, flour confectionery and sugar confectionery	5220 ×
		52.25	Retail sale of alcoholic and other beverages	5220 ×
		52.26	Retail sale of tobacco products	5220 ×
		52,27	Other retail sale of food, beverages and tobacco in specialized notes	5220 ×
	52.3		Retail sale of pharmacontical and medical goods, councile and toilet articles	521 >-
	i	52.31	: Dispensing chemists	5231 4
		52.32	Retail sale of medical and orthopaedic goods	1 5231 ×
		52.33	Retail sale of cosmetic and toilet articles	5231 ×
•	52,4		Other retail sale of new goods in specialized stores	523 ×
	ì	52.41	Retail sale of rextiles	5232 ×
	•	52.42	Retail sale of clothing	5232 ×
		52.43	Retail sale of footwear and leather goods	5232 ×
		52.44	Retail sale of furniture and lighting equipment	
	1	52.45	Retail sale of household appliances and radio and television goods	,5233 ×
	1	52.46		5233 ×
	\	52,47	Retail sale of hardware, paints and glass	5234
		52.48	Retail sale of books, newspapers and stationery  Other retail sale in specialized stores	5239 × 5239 ×
	\$2.5		Retail sale of second-hand goods in stores	524
	]	52.50	Retail sale of second-hand goods in stores	5240
	\$2.6	ļ	Retail sale not in stores	525
	ļ	52.61	Retail cale via mail order houses	5251
	-	52.62	Retail sale vie stalls and markets	5252
		52.63	Other non-store retail sale	5259
	52.7	 	Repair of personal and household goods	526
	1	52.71	Repair of boots, shoes and other articles of leather	5260
		52.72	Repair of electrical household goods	5260 )
		52.73	Repair of watches, clocks and jewellery	\$260 3
	1	52.74	Repair nec	\$250 p